

PARTNERING FOR IP TELEPHONY

CONVERGE WITH THE EXPERTS: Mitel®



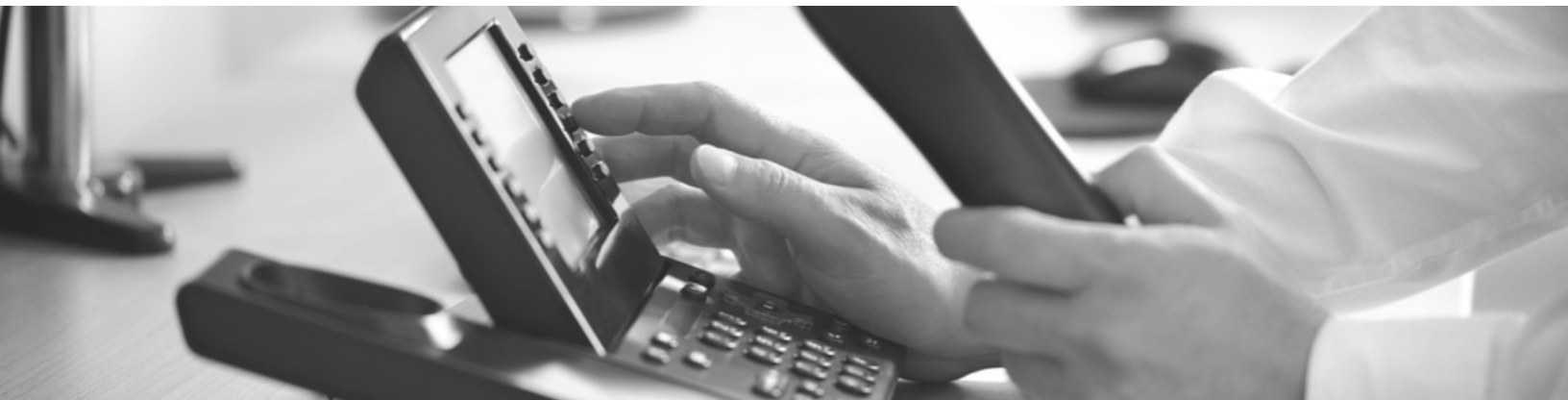
Mitel is proud to introduce Mitel Connect, a remarkable innovation in IP telephony and unified communications. The first of its kind, Mitel Connect is a platform built on a single software code base that means you can design your communications system any way you choose: as a managed service from the cloud, as a hardware system you manage yourself, or as a hybrid deployment where some locations and applications are managed in the cloud and others are managed onsite. You choose.

Mitel Connect isn't just a phone system—it's a phonetext-mobile-conference-video-web share-online meeting system that's sleek and easy to use, and:

- Allows you to communicate according to your individual preferences
- Makes enterprise communications as easy to use as your personal ones
- Escalates your conversations from an IM, to a call, to an online meeting, to a web desktop share with or without video – with the single click of a button
- Enables you to collaborate as easily with groups outside your company as those inside
- Eliminates the need for plug-ins, complicated set-ups, and multiple application windows and passwords before you can get your work done

FAST FACTS

- One of first to market with IP telephony systems integration
- Certified and authorized reseller of Mitel and Cisco AVVID IP telephony equipment
- Complete solution from initial planning through day to day managed services
- Flexibility for customers with existing routers and switches
- Total customer control - the network is yours. Outsource a "little or a lot" from our 24x7 managed services portfolio
- Optimization reviews are part of the managed services portfolio



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Our mission is to deliver a communications experience that our customers love.



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ONE PLATFORM WITH THREE DEPLOYMENT MODELS



Mitel
Connect **ONSITE**
Owner maintains and controls the system



Mitel
Connect **HYBRID**
Combines cloud and onsite deployment features



Mitel
Connect **CLOUD**
Fully hosted UCaaS

One Platform.

Mitel scheduling with Active Directory, Outlook and popular ICS calendars like Google. Plus, a single platform provides a simple way to access all communication options, no matter if you're using your personal smartphone, office phone, laptop or office computer.

Two delivery choices.

Organizations have the opportunity to have their Mitel Connect phone system delivered as a product with an onsite phone system or as a service from the cloud. This empowers executives to align communications investments with their business models either as a capital expenditure (Capex) or operational expenditure (Opex).

Three ways to deploy.

Organizations can choose the communication system that best suits their needs: a cloudbased phone system with Mitel Connect CLOUD; an onsite phone system with Mitel Connect ONSITE; and some combination of both with Mitel Connect HYBRID. All three have advantages depending on the particular needs of your company.

